

## INSTITUTIONAL PRESENTATION JUNE 2025

Banco**YETU** 



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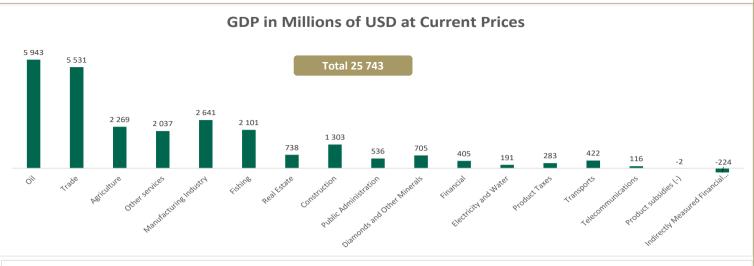
# **ANGOLAN ECONOMY**



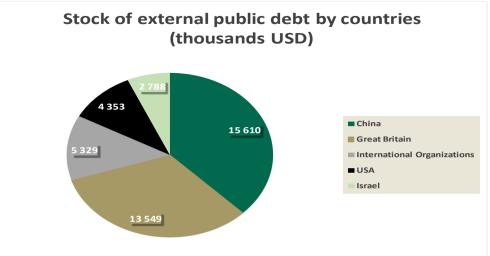
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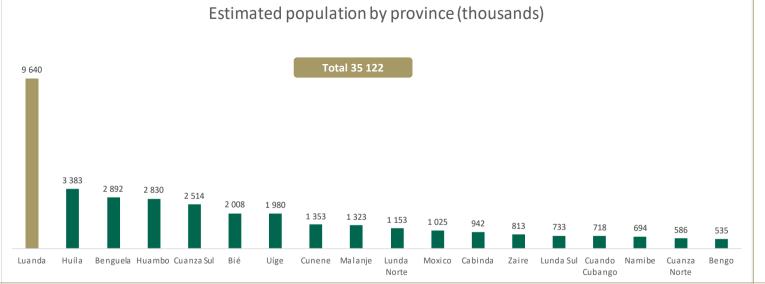


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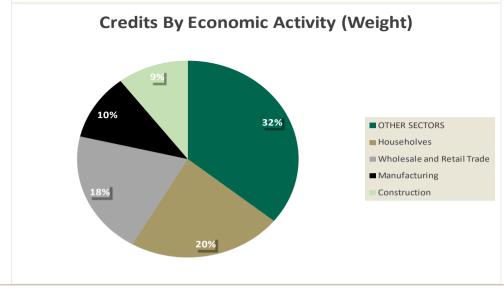












### **ABOUT US**

YETU Bank, SA, is a privately owned Angolan commercial bank with a universal banking license that operates with a strong foothold in the corporate and retail bank segments. Founded in June 2014 and initiated its activity on 17 September 2015.

In September 2025 we will celebrate 10 years in business. We have 36 business units, more than 93.000 clients, of which 87.830 are individuals and 5.735 are business clients. We have 270 employees, 131 female and 139 male. As a result of our expansion, we have created several jobs thanks to the various external services we have contracted, such as cleaning, security, catering and maintenance. We have grown and kept pace with the evolution of the Angolan economy, and the fruit of this effort has been the various recognitions we have received over the last few years: the Golden Lion Award for our performance at FILDA in 2024; the High Performance Award for Credit to the Real Sector of the Economy 2020, 2021 and 2023; the Angola Leaders Award 2024; and nomination for the Oil & Gas Bank of the Year category by the Oil & Gas Awards in 2024.

In terms of social responsibility, Banco YETU has been very positive and active in society. We have a partnership with the Piedoso Foundation, through which we have been able to support various institutions for children, the elderly and other young people living in poverty. In 2024 we joined the United Nations Global Pact, as we are a bank that supports practices that promote sustainable development and citizenship. We are a fast-growing bank with the drive to evolve, always with the goal of promoting Angola's development.

We are YFTU S.A. Tradition and Innovation

## Banco**YETU**Tradição e Inovação



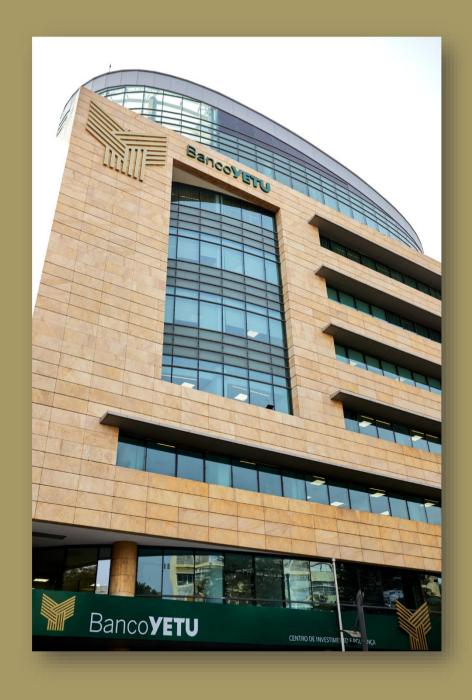


# DISCOVER OUR NEW HEADQUARTERS

Banco YETU inaugurated its new headquarters on the 6th of September 2024. The building is located in the center of Luanda and was designed to provide high-quality service and comfortable conditions for its employees.

It's a six-floor building, equipped with high quality equipment and furniture. Over 150 employees work there, including business, operational and support departments.

With the new headquarters in full operation, Banco YETU reaffirms its commitment to continue offering quality financial solutions, contributing to the progress and prosperity of its clients and Angolan society as a whole.



## VISION, MISSION AND VALUES

#### **VISION**

To be the reference platform in Angola for financial solutions.

- By designating itself as a reference, YETU Bank transmits confidence to its Customers on a daily basis, being a transparent, direct and dynamic platform.
- YETU Bank executes and responds.
- The recognition that the Bank aims to obtain through its customers at both national and international financial markets comes from the efficiency in executing operations and total willingness to serve its customers with accuracy, ethics, and transparency.

#### **VALUES**

#### Integrity

Because it allows us to create relationships of trust, honesty and respect.

#### Consistency

Because it enables Clients to better plan.

#### Creativity

Because it allows us to innovate.

#### **Flexibility**

Because it allows us to adapt to the demands of the environment.

#### **MISSION**

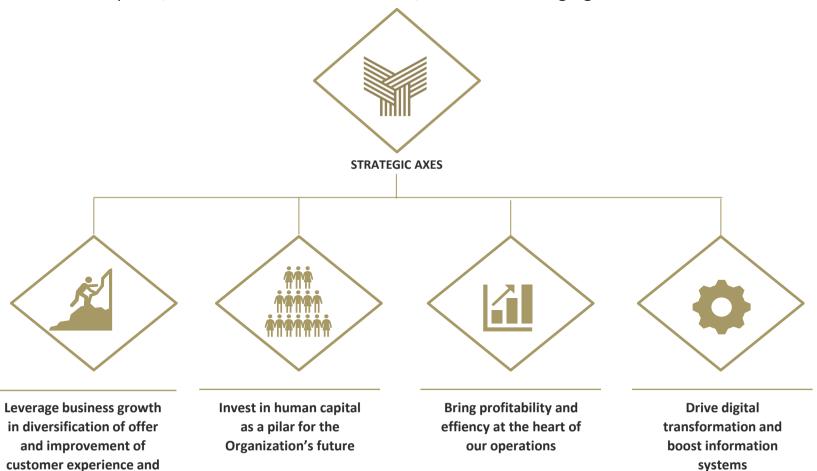
To be an inclusive financial service platform, serving the needs of individuals, small to medium sized and large businesses in Angola with distinction, tradition and innovation.



### **OUR PATH**

Banco YETU has a very clear vision of the path it wants to take and the goals it wants to achieve. Our strategy is based on 5 Pillars, which are: Business Model, Innovation in the Offer, Digital, Culture and People Development, Organization and Governance.

Based on these pillars, we work with defined ambitions, which have strategic goals established in the following areas:

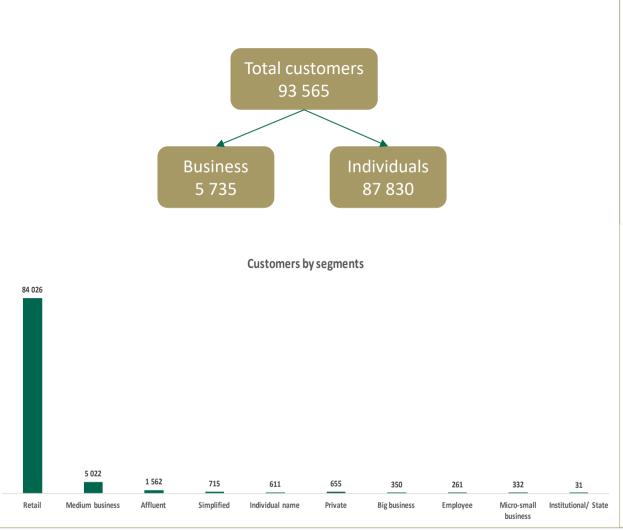


#### STRATEGIC GOALS

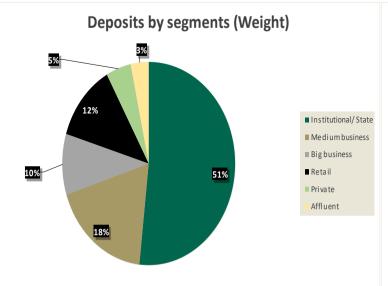
- Deposits Volume
- Return on Average Equity
- Cost-to-income
- Active Digital Customers Ratio
- Customer Satisfaction Rate
- Customer Loyalty Ratio
- Ration of Operations Carriedd Out on Digital
  Channels
- Employee Satisfaction Rate
- Training Plan Execution Rate

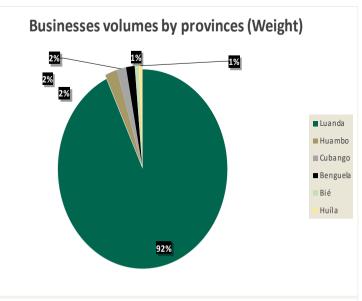
satisfaction

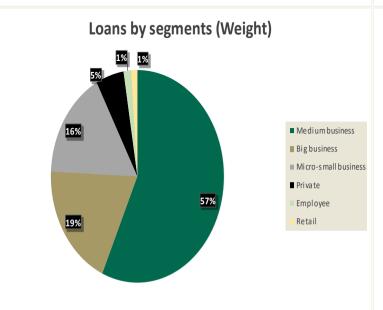
### **BUSINESS REVIEW**

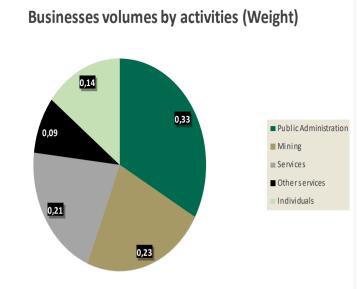


#### **Business Volumes**



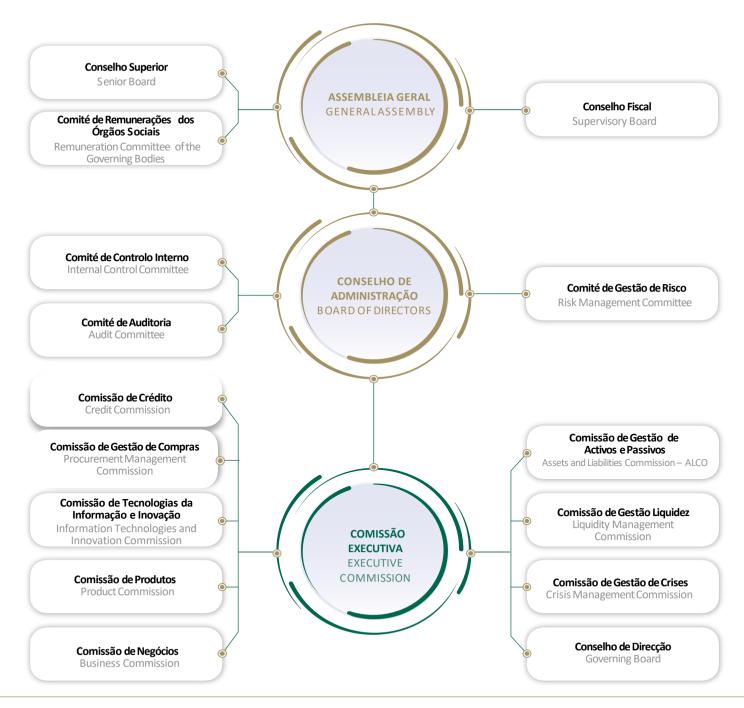






## STRUCTURE AND LEADERSHIP



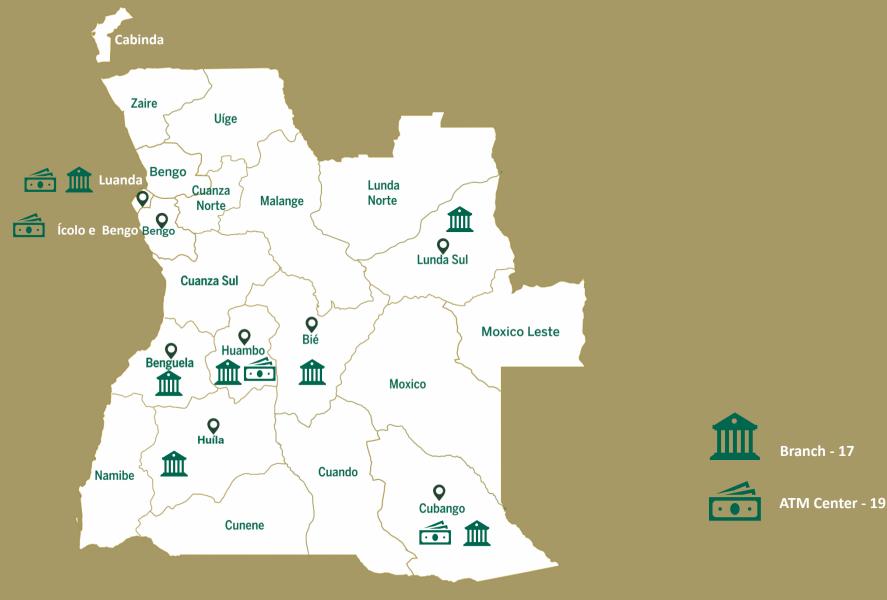


## **SOCIAL ENTITIES**

Assembleia Geral	General Assembly	
Presidente	President	Elias Piedoso Chimuco
Vice-Presidente	Vice-President	Margarida Andrade Severino
Secretária	Secretary	Ana Ester Serra Júnior de Oliveira
Conselho Fiscal	Supervisory Board	
Presidente	Chairman	Audiconta, Peritos Contabilistas e Contabilistas, Lda.
Vogal	Member	Domingos Kinsony MBala
Vogal	Member	Eugénio de Jesus Filho de Almeida
Conselho de Administração	Board of Directors	
Presidente	Chairwoman	Teresa Nainde Evaristo Pascoal
Administrador Executivo	Chief Executive Officer	Paulo Jorge Cunha Fontes
Administrador Executivo	Executive Director	Osvaldo da Silva Domingos
Administradora Executiva	Executive Director	Azenaida Generosa Valentim Chimuco
Administrador Independente	Independent Non-Executive Director	Fábio Jofre da Silva Baptista
Comissão Executiva	Executive Commission	
Presidente	Chief Executive Officer	Paulo Jorge Cunha Fontes
Administrador Executivo	Executive Director	Osvaldo da Silva Domingos
Administradora Executiva	Executive Director	Azenaida Generosa Valentim Chimuco



## WHERE WE ARE



Banco YETU has 36 business units spread across the north and south of the country. Between branches and ATM centers, we are duly qualified to provide excellent service.

### **BUSINESS UNITS - BRANCHES**

#### Luanda – Branches 🍿



#### Aurora Branch (Headquarters)

Alameda Manuel Van Dúnem nº 318. Maculusso Opening Hours: 08:00 – 15:00 Working days

#### Horácio Branch

Rua Frederico Welwitsch. Torre Maculusso. Maculusso Opening Hours: 08:00 – 15:00 Working days

#### Cidade da China Branch

Cidade da China, loja nº407, Nave 4, Via Expressa Opening Hours: 08:00 – 15:00 Working days

#### **Investment and Savings Center** (Headquarters)

Alameda Manuel Van Dúnem nº 319, Maculusso Opening Hours: 08:00 – 15:00 Working days

#### Luanda – Branches IIII



#### **Talatona Investment and Savings** Center

Edifício Mazuika. Talatona Opening Hours: 08:00 - 15:00 Working days

#### **Private Banking**

Alameda Manuel Van Dúnem nº 320. Maculusso Opening Hours: 08:00 – 15:00 Working days

#### Affluent Banking, Medium **Businesses Center, Remote** Banking

Alameda Manuel Van Dúnem nº 318. Maculusso Opening Hours: 08:00 – 17:00 Working days

#### Benguela - Branch



#### **Lobito Branch**

Avenida Paulo Dias de Novais. Zona industrial. Bairro Azul Opening Hours: 08:00 – 15:00 Working days

#### Huíla - Branch 🗰

#### Avô Sicote Branch

Av. 4 de Agosto, Lubango Opening Hours: 08:00 - 15:00 Working days

#### Lunda Sul - Branch



#### Muata Faísca Branch

Rua Luachino, Bairro Sassamba. Saurimo Opening Hours: 08:00 – 15:00 Working days

#### Bié - Branch 🗰



#### Avô Eurico Branch

Rua Joaquim Kapango, Kuito Opening Hours: 08:00 – 15:00 Working days

#### Cubango - Branches mi



#### **Menongue Business Center**

Rua 1º de Maio Centro Urbano Opening Hours: 08:00 - 15:00 Working days

#### **Menongue Branch**

Avenida do Aeroporto Bairro Bom Dia

Opening Hours: 08:00 - 15:00 Working days

#### Huambo - Branches IIII



#### **Huambo Branch**

Esquina da Rua da Guiné com a Rua Vicente Ferreira. Cidade Baixa

Opening Hours: 08:00 – 15:00 Working days

#### Avó Nayombo Branch

Av. Norton de Matos, Cidade Alta Opening Hours: 08:00 – 15:00 Working days



### **BUSINESS UNITS—ATM CENTERS**

#### Luanda – ATM Centers 🦰



#### ATM Center Chik Chik Morro **Bento**

Morro Bento, Rua Inorados Open 24 Hours

#### **ATM Center Mabor**

Bairro Cazenga (Bomba da Pumangol) Open 24 Hours

#### ATM Center 5ª Avenida

Rua 5ª Avenida, Cazenga (Bomba da Pumangol) Open 24 Hours

#### ATM Center KK 5000

Bairro Bita Progresso, Kilamba Open 24 Hours

#### **ATM Center Kinaxixi**

Av. Comandante Valódia Open 24 Hours

#### Luanda – ATM Centers 🦰



#### ATM Guiche Único

Avenida Dr. Agostinho Neto, Nova Marginal Open 24 Hours

#### **ATM Center SETIC**

Complexo Administrativo Clássicos de Talatona II, Bloco A, Rua do MAT Open 24 Hours

#### **ATM Center Dalodur Camama**

Estrada Camama Open 24 Hours

#### **ATM Center UNIA**

Rua da Missão, Morro Bento, Corimba Open 24 Hours

#### Ícolo e Bengo – ATM Centers 📻



#### **ATM Center Aeroporto** Internacional António Agostinho Neto

Estrada de Catete Km 33 Open 24 Hours

#### **ATM Center Zango 4**

Centro Comercial Grupo Hercson, loia nr 3. Rua Direita do Calumbo Open 24 Hours

#### ATM Center Nova Era

Centro Comercial Grupo Hercson, loia nº 3, Viana Open 24 Hours

#### Huambo – ATM Centers 🙃



#### **ATM Xyami**

Bairro São João. Estrada em direcção ao Kuito Nº120 Open 24 Hours

#### Huambo – ATM Centers 🚓



#### ATM Faculdade de Economia do Huambo

Bairro Joaquim Kapango Open 24 Hours

#### Cubango - ATM Centers 📻



#### **ATM Center Cuchi**

Rua 1º de Maio Centro Urbano Open 24 Hours

#### **ATM Center ISPPM**

Rua 1º de Maio Centro Urbano Open 24 Hours

#### **ATM Center Menongue**

Rua do 1º de Maio Open 24 Hours

#### ATM Casa da Juventude

Menongue Open 24 Hours

## SHAREHOLDERS STRUCTURE

N'o	Shareholders	No. Of Shares	% of Capital
1	Elias Chimuco	16 711 200	75,96%
2	Margarida Severino	2 277 000	10,35%
3	Deolindo Chimuco	2 277 000	10,35%
4	Francisco Tuta	367 400	1,67%
5	João dos Santos	367 400	1,67%
	Total	22 000 000	100%



## KEY PERFORMANCE INDICATORS

Amounts in thousands, except those	Amounts in thousands of USD						
highlighted with (*) which are in units	dez-21	dez-22	dez-23	dez-24	jun-25		
Balance sheet	122 940	271 236	211 055	213 848	211 922		
Loan to customers	19 918	37 556	38 290	63 565	70 839		
Deposits	60 578	157 598	143 922	146 084	141 418		
Equity	42 372	62 656	40 208	46 450	46 322		
Income Statement	12 808	19 349	15 865	21 056	11 047		
Net Interest income (NII)	11 396	14 013	9 254	12 382	4 661		
Other operating income	(690)	(1 475)	(1 513)	(1 275)	(2 924)		
Operating income from banking activity	37 128	67 557	30 533	26 912	12 812		
Loan impairment net of reversals and recoverie	(114)	(241)	(931)	(2 829)	(2 493)		
(-) Administrative Costs	(7 426)	(14 233)	(10 062)	(8 579)	(4 239)		
Income/ Loss before tax	24 275	39 156	9 341	5 601	950		
Net Income	19 070	28 760	9 341	6 395	869		
Shares	16 217	25 809	24 131	24 123	28 223		
N.º of shares	9 000	13 000	20 000	22 000	26 000		
Operational							
Number of employees	204	272	264	254	270		
Number of Distribution channels	14	14	16	34	36		
(%) Cost to Income Ratio	38%	41%	67%	68%	73%		
Productivity							
No. of customers per employee (*)	148	104	161	167	483		
No. of customers per branch (*)	2 163	2 029	2 653	1 248	3 619		
No. of employees per branches (*)	15	19	17	7	8		
(%) Operating expenses / Average net Assets	11%	10%	10%	9%	4%		
Profitability							
(%) Return on equity - ROE	45%	46%	23%	16%	2%		
(%) Return on assets - ROA	16%	11%	4%	3%	0%		
(%) Return on average equity - ROAE	56%	55%	18%	15%	2%		
(%) Return on average assets - ROAA	19%	15%	4%	3%	0%		
Asset quality and Liquidity							
(%) Loans to deposit ratio (Loans / Deposits)	33%	24%	27%	44%	50%		
(%) Resources of customers/Total assets	49%	58%	68%	68%	67%		
Asset Quality							
(%)NPL (+90 days)	53	790	1 421	4 708	5 560		
(%) NPL ratio	0%	2%	4%	7%	8%		
(%) Total assets / Deposits	49%	58%	68%	68%	67%		
Capital adequacy							
(%) Fixed assets ratio (fixed assets/regulatory	9%	30%	49%	46%	45%		
Regulatory capital - Basel II	44 584	75 319	42 093	45 701	46 869		
(%) Capital adequacy ratio - Basel II	49%	51%	38%	38%	37%		



## **CAMELS INDICATORS**

CAMELO	Amounts in thousands of USD							
CAMELS	dez-21	dez-22	dez-23	dez-24	jun-25			
Capital Adequacy								
Equity	42 372	62 656	40 208	46 450	46 322			
Total assets	122 940	271 236	211 055	213 848	211 922			
Equity/Total assets	34%	23%	19%	22%	22%			
Asset Quality								
NPL	53	790	1 421	4 708	5 560			
Net Total Loans	19 918	37 556	38 290	63 565	70 839			
NPL/Net Total Loans	0,3%	2,1%	3,7%	7,4%	7,8%			
Management								
Personel cost	(7 426)	(14 233)	$(10\ 062)$	(8 579)	(4 239)			
Cost-to-Income	38%	41%	67%	68%	73%			
Earning								
Profit befor tax	24 275	39 156	9 341	5 601	950			
Operating income from banking activity	37 128	67 557	30 533	26 912	12 812			
ROE	45%	46%	23%	16%	2%			
ROA	16%	11%	4%	3%	0%			
Liquidity								
Customers resources and other borrowing	60 578	157 598	143 922	146 084	141 418			
Loan to deposit	33%	24%	27%	44%	50%			
Sensitivity								
Regulatory Capital	44 584	75 319	42 093	45 701	46 869			
Capital Adequacy ratio	49%	51%	38%	38%	37%			
Fixed assets ratio (fixed assets/regulator	9%	30%	49%	46%	45%			





**FINANCIAL** 

**STATEMENTS** 

**INCOME STATEMENT 17** 

**BALANCE SHEET 18** 

## **INCOME STATEMENT**

Descriptions (Values in thousands)	Amounts in thousands of USD						
Descriptions (Values in thousands)	dez-21	dez-22	dez-23	dez-24	jun-25		
Interest and similar income	12 808	19 349	15 865	21 056	11 047		
Interest and similar expenses	(1 412)	(5 335)	(6 610)	(8 675)	(6 387)		
Interest margin	11 396	14 013	9 254	12 382	4 661		
Fee and commissions income	6 664	9 839	5 786	8 187	4 651		
Fee and commissions expense	(1 559)	(2 156)	(875)	(1 254)	(760)		
Net income on Financial Assets at Fair Value through Profit or Loss	227	4 262	5 307	(4 405)	639		
Net income on non-trading financial instruments	(392)	(33)	-	-	-		
Net income on foreign exchange operations	21 480	43 107	12 564	13 259	6 534		
Net income on disposal of assets	-	-	9	19	13		
Other net operating income	(690)	(1 475)	(1 513)	(1 275)	(2 924)		
Operating income from banking activity	37 128	67 557	30 533	26 912	12 812		
Staff costs	(7 426)	(14 233)	(10 062)	(8 579)	(4 239)		
Third-party supplies and services	(4 135)	(10 333)	(8 097)	(6 838)	(3 173)		
Depreciation and amortization	(2 528)	(3 262)	(2 149)	(2 977)	(1 996)		
Provisions net of reversals	(29)	(354)	_	_	_		
Impairment for loans net of reversals and reco	(114)	(241)	(931)	(2 829)	(2 493)		
Impairments for other financial assets net of reversals and recoveries	1 380	22	47	(88)	39		
Income/(Loss) before tax	24 275	39 156	9 341	5 601	950		
Current income tax	(5 205)	(10 396)	_	_	_		
Deferred Taxes	-	-	-	794	(81)		
Net Income/(Loss)	19 070	28 760	9 341	6 395	869		



## **BALANCE SHEET**

Descriptions (Values in the counts)	Amounts in thousands of USD					
Descriptions (Values in thousands)	dez-21	dez-22	dez-23	dez-24	jun-25	
Cash and cash balance at the central bank	28 588	62 832	33 460	41 905	36 459	
Cash balances with other credit institutions	7 382	15 458	17 429	12 309	8 637	
Investments at central banks and other credit institutions	55 989	126 060	88 643	71 246	70 694	
Interbank money market	11 729	15 892	-	-	4 344	
Financial assets at fair value through other comprehensive incomes	26 505	92 532	81 797	58 018	56 443	
Financial assets at fair value through profit or loss	189	303	191	261	258	
Financial Assets at amortized cost	10 467	17 558	6 745	13 137	9 778	
(-) Financial assets accumulated impairment losses	(225)	(226)	(90)	(170)	(129)	
Loans to customers	19 918	37 556	38 290	63 565	70 839	
Other tangible assets	6 093	22 222	19 279	20 710	20 151	
Other intangible assets	522	370	625	1 004	1 039	
Non-current assets held for sale	_	_	_	_		
Current tax assets	-	-	_	-	-	
Deferred tax assets	596	1 542	1 467	2 080	2 280	
Other assets	3 853	5 196	11 864	1 029	1 824	
Total Assets	122 940	271 236	211 055	213 848	211 922	
Resources of central banks and other credit institutions	9 182	28 366	17 233	10 945	16 017	
Customers' resources and other borrowings	60 578	157 598	143 922	146 084	141 418	
Total Liabilities	80 568	208 580	170 848	167 398	165 599	
Subscribed share capital	16 217	25 809	24 131	24 123	28 223	
(Treasury shares)	-	(1 821)	(1 178)	(1 070)	(1 590)	
Revaluation reserves	(70)	(78)	97	5 796	5 738	
Legal reserves	1 294	4 349	4 391	4 839	5 424	
Other reserves	5 853	5 627	3 420	6 362	7 654	
Retained earnings	8	9	6	5	5	
Net profit/loss for the year	19 070	28 760	9 341	6 395	869	
Total shareholders' equity	42 372	62 656	40 208	46 450	46 322	
Total Liabilities and shareholders equity	122 940	271 236	211 055	213 848	211 922	



## Thank you for your attention.



### Banco**YETU**